International Market Insight PORTUGAL

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Greater Oporto Integrated Wastewater System

Adolfo Coutinho 10/05/2000

Greater Oporto Integrated Wastewater Collection, Treatment and Disposal System

SUMMARY

The followwing is a good opportunity for U.S. suppliers of wastewater treatment equipment as well as for American Engineering/Consulting companies interested in establishing specific joint/venture agreements with Portuguese consortia.

These opportunities arise from recent creation of a multimunicipal company to manage the greater Oporto Integrated Wastewater Collection, Treatment and Disposal System.

New multimunicipal Integrated Wastewater Collection, Treatment and Disposal System in the greater Oporto area

In Portugal, wastewater treatment is currently a municipal responsibility. Each Municipality is responsible for the wastewater treatment within the area under its jurisdiction. There are imbalances which can only be overcome by a regional integrated management policy. Substantial investment in the wastewater collection, treatment and disposal is fundamental in order to comply with EU directives.

The Minister of Environment Jose Socrates announced on September 7, 2000 that the Portuguese Cabinet Council recently approved the creation of a multimunicipal company in the Oporto area, Northern Portugal, involved in wastewater collection, treatment and disposal (Sistema Multimunicipal de Saneamento do Grande Porto). The new company will be established soon and probably will be run by the already existing "Aguas do Paiva e Douro, S.A." (supplier of clean potable water to Greater Oporto).

The new company will be owned by the Portuguese State-owned IEP – Aguas de Portugal (SGPS), S.A. (51 percent) and by sixteen municipalities in the Oporto area (49 percent). This company will serve a population of 1.3 million inhabitants of the municipalities of Amarante, Arouca, Baiao, Cabeceiras de Basto, Cinfaes, Felgueiras, Gondomar, Lousada, Marco de Canaveses, Matosinhos, Mondim de Basto, Pacos de Ferreira, Paredes, Penafiel, Porto, and

Vila Nova de Gaia. Company plans to build 8 pumping systems and 25 new sewage treatment plants (ETAR's).

IEP-Adp Group

The IEP - Aguas de Portugal, Sociedade Gestora de Participacoes Sociais, S.A. was formed on December 6, 1993. All of the share capital is held by IPE - Investimentos e Participacoes Empresariais, SA. To date two multimunicipal wastewater treatment systems have been created by the Government on the iniative of the Ministry of the Environment: SIMRIA – Saneamento Integrado dos Municipios da Ria, S.A. (Aveiro Lagoon); and SANEST – Saneamento da Costa do Estoril, S.A. (the Estoril Coast Sanitation System).

SIMRIA -- The integrated wastewater collection, treatment and disposal system (SIMRIA) embraces the municipalities of Agueda, Albergaria-a-Velha, Aveiro, Estarreja, Ilhavo, Mira, Murtosa, Oliveira do Bairro, Ovar and Vagos. SIMRIA was created to solve the Aveiro Lagoon pollution problems by restoring and then preserving water quality in the Lagoon. To achieve this objective was designed a system known as the Integrated Collection Solution (General, North, South and Vouga Intercepting sewers), Treatment (North and South Treatment Plants), and Effluent Disposal into the sea (Submarine Outfall). This system entails laying approximately 180 Kms of pipes, and installing two Sewage Treatment Plants (ETARs). The shareholders are: IPE – Aguas de Portugal (51 percent), IPE-CAPITAL – Sociedade de Capital de Risco, SA (23.47 percent) and the municipalities (25.53 percent).

SANEST -- The Estoril Coast Sanitation System (SANEST) holds the concession to collect and dispose of sewage and wastewater generated in the municipalities of Amadora, Cascais, Oeiras and Sintra. The concession contract was awarded to SANEST by the Ministry of the Environment with the objective of building an intercepting sewer (at "Ponte-Canal"), three pumping systems and seven drains conveying water to the main sewer.

The existing systems embrace the most densely populated municipal areas in Aveiro and Estoril Coast and involve 14 municipalities for wastewater collection, treatment and disposal purposes.

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IMI Customer Satisfaction Survey

U.S. Department of Commerce

International Trade Administration

The Commercial Service

The U.S. Department of Commerce would appreciate input from U.S.

businesses that have used this ISA report in conducting export market research. Please take a few moments to complete the attached survey and fax it to 202/482-0973, mail it to QAS,

Rm. 2002, U.S. Department of Commerce, Washington, D.C. 20230, or

Email: Internet[Opfer@doc.gov].

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* * * About Our Service * * *

1. Country covered by report:
Commerce domestic office that assisted you (if
applicable):
2. How did you find out about the ISA service?
Direct mail
Recommended by another firm
Recommended by Commerce staff
Trade press
State/private newsletter
Department of Commerce newsletter
Other (specify):
3. Please indicate the extent to which your objectives were
satisfied:
1-Very satisfied 2-Satisfied
3-Neither satisfied nor dissatisfied
4-Dissatisfied 5-Very dissatisfied
6-Not applicable
Overall objectives
Accuracy of information
Completeness of information
Clarity of information
Relevance of information
Delivery when promised

Follow-up by Commerce representative
4. In your opinion, did using the ISA service facilitate any of
the following?
Decided to enter or increase presence in market
Developed an export marketing plan
Added to knowledge of country/industry
Corroborated market data from other sources
Decided to bypass or reduce presence in market
Other (specify):
5. How likely would you be to use the ISA service again?
Definitely would
Probably would
Unsure
Probably would not
Definitely would not
6. Comments:
* * * About Your Firm * * *
1. Number of employees:1-99100-249250-499
500-9991,000+

2. Location (abbreviation of your state only)
3. Business activity (check one):
Manufacturing
Service
Agent, broker, manufacturer's representative
Export management or trading company
Other (specify):
4. Export shipments over the past 12 months:
0-12-1213-5051-99100+
1.
May we call you about your experience with the ISA service?
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Contact name:
Phone:
Thank youwe value your input!
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